



BOARD MEETING MINUTES
Wednesday, June 19, 2019
YWCA Greenwich, Meeting Room B

Present: Karen Chaplin, Laura Erickson, William Finger, Daniel Fitzgerald, Mario Forlini, Joui Hessel, Nisha Hurst, Eileen Kim, Nicole Kwasniewski, John Maus, Erin McCall, JP Muir, Anne Sherrerd

Attend via phone: Frank Carpenteri, Karen Scrivanos Oztemel, Brook Urban, Nancy Weissler

Absent: Shari Aser, Grace Lockhart Djuranovic, Jaime Eisenberg, Debra Hess, Eva Maria Janerus, Nancy Kail, Diane Viton

Total Board Attendance: 17 out of 24

Staff Attending: David Rabin, Jeremy Nappi, Misha Young

Meeting called to order by Anne Sherrerd, Board Chair at 6:09pm.

Approval of Minutes – William Finger, Secretary

- William “Bill” Finger made a motion to approve the May 2019 Board meeting minutes. 2nd by Eileen Kim. The motion passed unanimously.

CEO Report – David Rabin

- Greenwich has 2nd largest achievement gap in CT state
- Meeting held with Indra Nooyi, requested funding for ECAGS years 4-9
- Ms. Nooyi gifted Reading Champions volunteers ads in Greenwich Time and Sentinel
- Potential for ECAGS to be scaled statewide through CT Coalition for Education
- Recognized Nicole Kwasniewski for her involvement and efforts in revising the volunteer handbook, currently under review by GUW attorneys.

VOTE: United Way Worldwide Membership Renewal – William Finger, Secretary

- David Rabin explained the UW Worldwide benefits including branding, recognition and training. Gifts designated in through other United Way branches exceed membership cost.
- Motion to approve United Way Worldwide membership renewal by William Finger and 2nd by Dan Fitzgerald.

I move that the Board vote to approve the renewal of Greenwich United Way’s annual membership in United Way Worldwide for 2019/2020.

The motion passed unanimously.

Grants Committee – Erin McCall, Chair

- David Rabin provided updates regarding the grants awarded for Community Investment Process (CIP) spring 2019 applicants.
- David Rabin and Robert Moore (Director of Community Impact) met with agencies following the fall 2018 distribution to review strengths and weaknesses of grant applications.



BOARD MEETING MINUTES
Wednesday, June 19, 2019
YWCA Greenwich, Meeting Room B

- Grants Committee reviewed 20 applications. 11 out of 20 would be rated as decent or fair. G UW aims to keep balanced relationship with organizations as grantor and community partner. In effort to improve quality of applications, a recommended grant writing workshop will be offered (date TBD).
- Karen Chaplin acknowledged G UW executive team for having an excellent grasp of application details and going above and beyond to communicate with organizations. Anne Sherrerd complimented the Grants Committee rigor and dedication to the review process.
- David will review applications for organizations who are receiving less than the requested funding to explain decision. Discussion ensued.
- Question raised by Laura Erickson: Are there opportunities for the Grants Committee to cross check services? For example, is the Food Bank delivering to Abilis and Neighbor to Neighbor as stated in the grant application?
- Motion to approve CIP spring 2019 extension grants recommended by Grants Committee by Karen Chaplin and 2nd by Nicole Kwasniewski.

I move that the Board approve the Community Investment Process 2019 Extension Grants as recommended by the Grants Committee and distributed to the Board of Directors by email and posted on the Board Portal. As required by our Auditors, it is important to include the following wording in this motion: all Greenwich United Way funding commitments are conditional based on the success of our fundraising efforts as well as each agency's adherence to both the Funding and Publicity Agreements.

The motion passed unanimously.

Finance – Eileen Kim, Vice Chair

- Thanks to all Board members for dialing in for budget review conference calls on June 5-6
- FY 2018-19 projecting \$294K surplus (approx. \$100K from BDRF and \$194K from 2018 Gala)
- FY 2019-20 anticipated -\$165K deficit due to G UW rental expenses and Needs Assessment
- Motion to approve FY 2019-20 preliminary budget by Eileen Kim and 2nd by Laura Erickson.

I move that the Board approve the 2019/2020 Preliminary Annual Budget as distributed to the Board of Directors and posted to the Board Portal. As required by our Auditors, it is important to include the following wording in this motion: all Greenwich United Way funding commitments are conditional based on the success of our fundraising efforts as well as each agency's adherence to both the Funding and Publicity Agreements.

The motion passed unanimously.

Board Designated Reserve Fund (BDRF) – Mario Forlini, Chair

- Approx. \$460K market growth as of May 31, 2019
- Growth overachieved expectations, 9.1% growth (net fees)

Fund Development & Marketing – Diane Viton, Vice Chair

Annual Campaign - Jaime Eisenberg, Chair and David Rabin, CEO

- 103% of goal achieved for Annual Campaign



BOARD MEETING MINUTES
Wednesday, June 19, 2019
YWCA Greenwich, Meeting Room B

Golf Tournament – Mario Forlini, Chair

- 82 golfers, many new supporters; unable to do have chipping contest due to rain
- \$4K raffle for watch from Shreve, Crump & Low
- Tournament held at Greenwich Country Club in May 2020

85th Anniversary Gala – Jeremy Nappi, Sr. Director of Fund Development & Operations

- Starr Films video played of Gala footage

Anne Sherrerd asked for a motion to adjourn. Karen Chaplin made the motion with 2nd by Nisha Hurst. The motion passed unanimously.

Meeting adjourned at 6:59pm. Executive Committee meeting held after GUW staff dismissed.