



Greenwich United Way July 2019 Financial Snapshot

Revenues (Statement of Activities - YTD)

Results (thru 7/31/19)

- Total Support and Revenue (includes campaign, events, Camp Guide, DI, “other contributions”) is at \$99k or 12% over budget.
- We are ahead of last year on campaign (\$5.3k) and behind this year’s budget by \$5.8k.

Investment income

- BDRF is up \$5.7k vs. YTD budget and \$5.7k for July.
- Merrill Lynch fund up \$4.9k for year and up \$4.9k for July.

Expense review (Detail of Expenses - YTD)

Salaries:

- YTD, **overall** salaries (\$1.8k) under budget.

UWG Program/Operating Expenses (Major Variances)

- **Overall**, program/operating expenses are (\$6.1k) under budget.
- VisionLink seat licenses hit in July.
- Early fiscal year variances are due to timing.

Balance Sheet

- The GUW’s cash position stands at \$~1.41mm
- Restricted and unrestricted totals will be available after audit is complete.

A note on Direct Impact Revenues:

- As of 7/31/19, we have gifts and pledges totaling~\$1.87MM for DI.
- YIP - \$11.8k in temporarily restricted pledges.
- ECAGS -\$440k in temporarily restricted pledges.
- HSTS - \$47k in temporarily restricted pledges.
- **See DI Snapshot for more details**