



## Greenwich United Way August 2019 Financial Snapshot

### Revenues (Statement of Activities – YTD)

Results (thru 8/31/19)

- Total Support and Revenue (includes campaign, events, DI, “other contributions”) is at \$380k or 28% over budget.
- We are ahead of last year on campaign \$109k and ahead this year’s budget by \$93k.

### Investment income

- BDRF is up \$2k vs. YTD budget and \$3.5k for August.
- Merrill Lynch fund up \$1.1k for year and down \$3k for August.

### Expense review (Detail of Expenses – YTD)

#### Salaries:

- YTD, overall salaries (\$1k) under budget.

### UWG Program/Operating Expenses (Major Variances)

- **Overall**, program/operating expenses are (\$24k) under budget.
- Early fiscal year variances are due to timing.

### Balance Sheet

- The GUW’s cash position stands at \$~1.5mm
- Restricted and unrestricted totals will be available after audit is complete.

### A note on Direct Impact Revenues:

- As of 8/30/19, we have gifts and pledges totaling~\$1.87MM for DI.
- YIP - \$0k in temporarily restricted pledges.
- ECAGS -\$414k in temporarily restricted pledges.
- HSTS - \$58k in temporarily restricted pledges.
- **See DI Snapshot for more details**