

	2020/21 Proposed Budget Jan 2021	2020/21 Approved Budget June 2020	Variance Proposed VS June 20 Approved	Comments - January 2021
Support and Revenue				
Individual Giving Campaign Results				
Individual Giving Local Campaign	\$ 1,080,000	\$ 1,080,000	\$0.00	
Individual Giving Donor Designations In	120,000	120,000	\$0.00	
Individual Giving Donor Designations Out	(15,000)	(15,000)	\$0.00	
Less Provisions for Uncollectable	(40,000)	(40,000)	\$0.00	
Total Campaign Results	\$ 1,145,000	\$ 1,145,000	\$0.00	
COVID-19 Fund				
COVID-19 Fund	-	-	\$0.00	
Total Other Revenue	\$ -	\$ -	\$0.00	
Other Revenue				
Other Contributions (bequests, spec gifts , etc.)	10,000	10,000	\$0.00	
PPP Loan Forgiveness	111,428		\$111,428.00	PPP Loan forgiven 12/20
Total Other Revenue	\$ 121,428	\$ -	\$121,428.00	
Events				
Sole Sisters (receipts)	266,182	275,000	(\$8,818.00)	
Sole Sisters (expenses)	(39,283)	(50,000)	\$10,717.00	
Comedy Night (receipts)	32,127	100,000	(\$67,873.00)	
Comedy Night (expenses)	(14,300)	(20,000)	\$5,700.00	
Golf Oct 20 (receipts)	78,078	90,000	(\$11,922.00)	
Golf Oct 20 (expenses)	(37,056)	(40,000)	\$2,944.00	
Virtual Events	10,000	10,000	\$0.00	
Golf June 21 (receipts)	90,000	-	\$90,000.00	Second Tournament
Golf June 21 (expenses)	(40,000)	-	(\$40,000.00)	
Sole Sisters Apr 21	175,000	110,000	\$65,000.00	Second Virtual Luncheon
Sole Sisters Apr 21	(35,000)	(10,000)	(\$25,000.00)	
Net Event Income	\$ 485,748	\$ 465,000	\$20,748.00	
DI Revenue				
Youth Impact Programs (Transfers from Temporarily Re	87,000	87,000	\$0.00	
Youth Impact Programs (on-going fundraising)	105,000	105,000	\$0.00	
YIP - Restricted (for future use)	(70,000)	(70,000)	\$0.00	
HSTS Program (Transfers from Temporarily Restricted)	0	0	\$0.00	
HSTS Program (on-going fundraising)	0	0	\$0.00	
HSTS Restricted	0	0	\$0.00	
ECAGS Program (Transfers from Temporarily Restricted	451,537	451,537	\$0.00	
ECAGS Program (on-going fundraising)	420,000	420,000	\$0.00	
ECAGS - Restricted (for future use)	(420,000)	(420,000)	\$0.00	
Total DI Income	\$ 573,537	\$ 573,537	\$0.00	
Investment Income	10,000	10,000	\$0.00	
Board Designated Reserve Fund	90,065	90,065	\$0.00	Return to Budgeted amount Board approved 6/20
Total Investment Income	\$ 100,065	\$ 100,065	\$0.00	
Total Support and Revenue	\$ 2,425,778	\$ 2,283,602	\$142,176.00	
Expenses				
Grants & Board Designated				
Grants to Agencies	875,000	875,000	\$0.00	
Early Education Scholarships	100,000			Funds used for eligible recipients
Special/Critical Grants	5,000	5,000	\$0.00	
Total Grants & Board Designated	\$ 980,000	\$ 880,000	\$100,000.00	
COVID-19 Fund				
Grants to Agencies	200,000	200,000	\$0.00	
Transfer from Restricted	(200,000)	(200,000)	\$0.00	
Total Grants	\$ -	\$ -	\$0.00	

Comments - January 2021

	2020/21 Proposed Budget Jan 2021	2020/21 Approved Budget June 2020	Variance Proposed VS June 20 Approved
Program/Operating/Depreciation			
UWG Operating	792,804	789,041	\$3,763.00
Community Planning Program	34,494	34,494	\$0.00
Youth Impact Program	120,595	120,595	\$0.00
HSTS Program	16,899	16,899	\$0.00
ECAGS Program	457,639	451,537	\$6,102.00
Depreciation	4,000	4,000	\$0.00
Total Program/Operating/Depreciation	\$ 1,426,431	\$ 1,416,566	\$9,865.00
Non-recurring items	0	0	\$0.00
Total Operating Expenses (including Depreciation & Non-recurring)	\$ 796,804	\$ 793,041	\$3,763.00
Total Program Expenses	\$ 1,609,627	\$ 1,503,525	\$106,102.00
Total Expenses	\$ 2,406,431	\$ 2,296,566	\$109,865.00
Increase (Decrease) Net Assets	\$ 19,347	(\$12,964)	\$32,311.00
YIP Income	\$ 122,000	\$ 122,000	\$0.00
YIP Expense	\$ 120,595	\$ 120,595	\$0.00
YIP +/-	\$ 1,405	\$ 1,405	\$0.00
HSTS Income	\$ -	\$ -	\$0.00
HSTS Expense	\$ 16,899	\$ 16,899	\$0.00
HSTS +/-	(\$16,899)	(\$16,899)	\$0.00
ECAGS Income	\$ 451,537	\$ 451,537	\$0.00
ECAGS Expense	\$ 457,639	\$ 451,537	\$6,102.00
ECAGS +/-	\$ (6,102)	\$ -	(\$6,102.00)

	2020/21 Proposed January 2021	2020/21 Approved June 2020	Variance Proposed VS Approved June 20	Comments - January 2021
Program/Operating/Depreciation				
UWG Operating Expenses				
Salaries & Related Expenses	\$ 477,856	\$ 474,093	\$ 3,763	
Outsourced Marketing	54,000	54,000	\$ -	
Outsourced Accounting	60,000	60,000	\$ -	
State & National Dues	35,000	35,000	\$ -	
Bank/brokerage/credit card fees	22,500	22,500	\$ -	
IT	12,500	12,500	\$ -	
Rent/Occupancy	84,500	84,500	\$ -	
Audit Fees	23,200	23,200	\$ -	
Insurance	18,750	18,750	\$ -	
Office Equipment	7,500	7,500	\$ -	
Campaign Expenses	39,000	39,000	\$ -	
Marketing Expenses	10,000	10,000	\$ -	
Postage/Shipping	6,500	6,500	\$ -	
Office Supplies & Expenses	5,500	5,500	\$ -	
Telephone & Internet	7,500	7,500	\$ -	
Other Professional Services	2,000	2,000	\$ -	
Subscriptions/memberships	900	900	\$ -	
Conferences/Trainings	1,000	1,000	\$ -	
Misc	500	500	\$ -	
Board Retreat	-	-	\$ -	
Board Cultivation	3,000	3,000	\$ -	
Board (Meetings, Gifts, Etc.)	7,000	7,000	\$ -	
Moving Expenses	12,000	12,000	\$ -	
Legal Fees	2,500	2,500	\$ -	
Total UWG Program/Operating Expenses	\$ 893,206	\$ 889,443	\$ 3,763	
Less Allocation to DIP Youth Cost Structure	\$ 32,287	\$ 32,287	\$ -	
Less Allocation to DIP HSTS Cost Structure	\$ 2,000	\$ 2,000	\$ -	
Less Allocation to DIP ECAGS Cost Structure	\$ 66,115	\$ 66,115	\$ -	
Total UWG Operating Expenses Post DI Allocatio	\$ 792,804	\$ 789,041	\$ 3,763	
Community Planning Program Expenses				
Salaries & Related Expenses	26,994	26,994	\$ -	
Needs Assessment	5,000	5,000	\$ -	
Community Planning	2,500	2,500	\$ -	
Total Community Planning Program Expenses	\$ 34,494	\$ 34,494	\$ -	
Youth Impact Programs Core Program & Support Expenses				
DI of CI Salaries & Related Expenses	21,595	21,595	\$ -	
Champions Salaries & Related Expenses	35,726	35,726	\$ -	
JRUW Salaries & Related Expenses	10,987	10,987	\$ -	
Fundraising Salaries			\$ -	
Reading Champions Operating Expense	7,500	7,500	\$ -	
Champions Program Materials	7,500	7,500	\$ -	
JRUW	2,500	2,500	\$ -	
Donor Communication & Social Media	1,000	1,000	\$ -	

	2020/21 Proposed January 2021	2020/21 Approved June 2020	Variance Proposed VS Approved June 20	Comments - January 2021
Direct Fundraising Costs	1,500	1,500	\$ -	
GUW Operating Expense Allocation	\$ 32,287	\$ 32,287	\$0	
Total Youth Impact Programs Expenses	\$ 120,595	\$ 120,595	\$ -	

	2020/21 Proposed January 2021	2020/21 Approved June 2020	Variance Proposed VS Approved June 20	Comments - January 2021
HSTS Core Program & Support Expenses				
DI of CI Salaries & Related Expenses	5,399	5,399	\$ -	
Program Manager Salaries & Related Expenses	-	-	\$ -	
Fundraising Salaries			\$ -	
VisionLink Buildout	-	-	\$ -	
VisionLink Seat Licenses	7,000	7,000	\$ -	
Miscellaneous	1,500	1,500	\$ -	
Donor Communication & Social Media	500	500	\$ -	
Direct Fundraising Costs	500	500	\$ -	
G UW Operating Expense Allocation	\$ 2,000	\$ 2,000	\$ 0	
Total HSTS Program Expenses	\$ 16,899	\$ 16,899	\$ -	
ECAGS Program/Operating Expenses				
PAT Program Costs*				
PAT Affiliate Fee & Training	\$ 1,650	\$ 1,650	\$ -	
PAT Salary & Related Expenses	\$ 156,130	\$ 156,130	\$ -	
Admin & Supplies & Incidental Expenses	\$ 37,150	\$ 37,150	\$ -	
Instructional Coach				
Salary & Related Expense	83,806	77,704	\$ 6,102	Off Cycle Increase
Transportation & Incidentals	5,000	5,000	\$ -	
Early Childhood Expert	20,000	20,000	\$ -	
Contingency (10% of staff/supplies)	29,300	29,300	\$ -	
Dir of CI Salary & Benefits	53,988	53,988	\$ -	
Donor Communication & Social Media	2,000	2,000	\$ -	
Direct Fundraising Costs	2,500	2,500	\$ -	
Fundraising Salaries			\$ -	
G UW Operating Expense Allocation	\$66,115	\$66,115	\$ 0	
Total ECAGS Program Expenses	\$457,639	\$451,537	\$ 6,102	
Depreciation Expense	4,000	4,000	-	
Non-Recurring Items				
Total Non-Recurring Items	\$ -	\$ -	\$ -	
Grants & Board Designated	980,000	880,000	\$ 100,000	
Total Expenses	\$ 2,406,431	\$ 2,296,566	\$ 109,865	
Operating Salary Comparison	\$ 477,856	\$ 474,093	\$ 3,763	
Program Salary Comparison	\$ 238,495	\$ 232,393	\$ 6,102	
Overall Salary Comparison	\$ 716,351	\$ 706,486	\$ 9,865	