



Local Insights. Lasting Results.

Greenwich United Way April 2021 Financial Snapshot

Revenues (Statement of Activities - YTD)

Results (thru 4/30/2021)

- We are behind last year's campaign \$41k and ahead this year's budget by \$44k.
- Total revenue (includes campaign, events, DI, "other contributions") is at \$1.97mm or flat to budget.
- TOTAL SUPPORT AND REVENUE (includes campaign, events, DI, "other contributions" **and** investment income) is at \$2.2mm or 7% over budget, driven by BDRF performance.

Investment income

- For the month of April, the BDRF had realized gains of (\$332).
YTD = \$237k realized gains/ \$301k unrealized gains.
- Merrill Lynch fund: YTD: \$16k realized gains / \$61k unrealized gains.
For April, Merrill Lynch fund had \$775 in realized gains.

Expense review (Detail of Expenses - YTD)

Salaries:

- **YTD, overall** salaries and related expenses are (\$16k) under budget due to temporary vacancy in staff.

UWG Program/Operating Expenses (Major Variances)

- **Overall**, program/operating expenses are (\$145k) under budget. Major variances include timing of dues, audit, moving and campaign expenses.

Balance Sheet

- The GUW's cash position stands at \$~2.6mm.
- Restricted total is ~\$955k; unrestricted total is ~\$1.7mm.
- Covid restricted dollars at \$7.3k.

Direct Impact - See Snapshot