

	2021/22 Proposed Budget January 2022	2021/22 Approved Preliminary Budget June 2021	Variance Proposed VS June 21 Approved
Support and Revenue			
Individual Giving Campaign Results			
Individual Giving Local Campaign	\$ 1,200,000	\$ 1,200,000	0
Individual Giving Donor Designations In	110,000	110,000	0
Individual Giving Donor Designations Out	(15,000)	(15,000)	0
Less Provisions for Uncollectable	(40,000)	(40,000)	0
Total Campaign Results	\$ 1,255,000	\$ 1,255,000	\$ -
COVID-19 Fund			
COVID-19 Fund	-	-	0
Total Other Revenue	\$ -	\$ -	\$ -
Other Revenue			
Other Contributions (bequests, spec gifts , etc.)	10,000	10,000	0
Total Other Revenue	\$ 10,000	\$ 10,000	\$ -
Events			
Sole Sisters (receipts)	285,000	285,000	0
Sole Sisters (expenses)	(50,000)	(50,000)	0
Comedy Night (receipts)	80,000	80,000	0
Comedy Night (expenses)	(25,000)	(25,000)	0
Golf (receipts)	90,000	90,000	0
Golf (expenses)	(40,000)	(40,000)	0
Virtual/Misc Events	15,000	15,000	0
Sole Sisters Apr 21	-	-	0
Sole Sisters Apr 21	0	0	0
Net Event Income	\$ 355,000	\$ 355,000	\$ -
DI Revenue			
Youth Impact Programs (Transfers from Temporarily Re	25,000	25,000	0
Youth Impact Programs (on-going fundraising)	130,000	130,000	0
YIP - Restricted (for future use)	(25,000)	(25,000)	0
HSTS Program (Transfers from Temporarily Restricted)	0	0	0
HSTS Program (on-going fundraising)	0	0	0
HSTS Restricted	0	0	0
ECAGS Program (Transfers from Temporarily Restricted)	484,982	484,982	0
ECAGS Program (on-going fundraising)	250,000	250,000	0
ECAGS - Restricted (for future use)	(250,000)	(250,000)	0
Total DI Income	\$ 614,982	\$ 614,982	\$ -
Investment Income	10,000	10,000	0
Board Designated Reserve Fund Draw	109,834	109,834	0
Total Investment Income	\$ 119,834	\$ 119,834	\$ -
Total Support and Revenue	\$ 2,354,816	\$ 2,354,816	\$ -
Expenses			
Grants & Board Designated			
Grants to Agencies	850,000	875,000	(25,000)
Early Education Scholarships	75,000	50,000	25,000
Special/Critical Grants	5,000	5,000	0
Total Grants & Board Designated	\$ 930,000	\$ 930,000	\$ -
COVID-19 Fund			
Grants to Agencies	0	0	0
Transfer from Restricted	0	0	0
Total Grants	\$ -	\$ -	\$ -

\$25,000 moved to early education scholarships
\$25,000 increase due to community need

	2021/22 Proposed Budget January 2022	2021/22 Approved Preliminary Budget June 2021	Variance Proposed VS June 21 Approved
Program/Operating/Depreciation			
UWG Operating	834,270	824,670	9,600
Community Planning Program	26,472	26,472	0
Youth Impact Program	120,472	120,472	0
HSTS Program	4,500	4,500	0
ECAGS Program	484,982	484,982	0
Depreciation	1,400	1,400	0
Total Program/Operating/Depreciation	\$ 1,472,096	\$ 1,462,496	\$ 9,600
Non-recurring items	8,000	8,000	0
Total Operating Expenses (including Depreciation & Non-recurring)	\$ 843,670	\$ 834,070	\$ 9,600
Total Program Expenses	\$ 1,566,426	\$ 1,566,426	\$ -
Total Expenses	\$ 2,410,096	\$ 2,400,496	\$ 9,600
Increase (Decrease) Net Assets Before BDRF Realized gains	(\$55,280)	(\$45,680)	\$ (9,600)
Board Designated Reserve Fund Realized gains	\$0	\$0	\$ -
Increase (Decrease) Net Assets After BDRF Realized gains	(\$55,280)	(\$45,680)	(\$9,600)
YIP Income	\$ 130,000	\$ 130,000	\$ -
YIP Expense	\$ 120,472	\$ 120,472	\$ -
YIP +/-	\$ 9,528	\$ 9,528	\$ -
HSTS Income	\$ -	\$ -	\$ -
HSTS Expense	\$ 4,500	\$ 4,500	\$ -
HSTS +/-	(\$4,500)	(\$4,500)	\$ -
ECAGS Income	\$ 484,982	\$ 484,982	\$ -
ECAGS Expense	\$ 484,982	\$ 484,982	\$ -
ECAGS +/-	\$ -	\$ -	\$ -

	2021/22 Proposed Budget January 2022	2021/22 Approved Preliminary Budget June 2021	Variance Proposed VS June 21 Approved	Comments - January 2022
Program/Operating/Depreciation				
UWG Operating Expenses				
Salaries & Related Expenses	\$ 500,507	\$ 490,907	\$ 9,600	DR increase Board Approved Oct. 21
Outsourced Marketing	54,000	54,000	\$ -	
Outsourced Accounting	66,000	66,000	\$ -	
State & National Dues	35,000	35,000	\$ -	
Bank/brokerage/credit card fees	22,500	22,500	\$ -	
IT	12,500	12,500	\$ -	
Rent/Occupancy	99,200	99,200	\$ -	
Audit Fees	23,200	23,200	\$ -	
Insurance	18,750	18,750	\$ -	
Office Equipment	7,500	7,500	\$ -	
Campaign Expenses	39,000	39,000	\$ -	
Marketing Expenses	10,000	10,000	\$ -	
Postage/Shipping	6,500	6,500	\$ -	
Office Supplies & Expenses	5,500	5,500	\$ -	
Telephone & Internet	7,500	7,500	\$ -	
Other Professional Services	2,000	2,000	\$ -	
Subscriptions/memberships	900	900	\$ -	
Conferences/Trainings	1,000	1,000	\$ -	
Misc	500	500	\$ -	
Board Cultivation	3,000	3,000	\$ -	
Board (Meetings, Gifts, Etc.)	7,000	7,000	\$ -	
Moving Expenses	12,000	12,000	\$ -	
Legal Fees	2,500	2,500	\$ -	
Total UWG Program/Operating Expenses	\$ 936,557	\$ 926,957	\$ 9,600	
Less Allocation to DIP Youth Cost Structure	\$ 32,287	\$ 32,287	\$ -	
Less Allocation to DIP HSTS Cost Structure	\$ -	\$ -	\$ -	
Less Allocation to DIP ECAGS Cost Structure	\$ 70,000	\$ 70,000	\$ -	
Total UWG Operating Expenses Post DI Allocation	\$ 834,270	\$ 824,670	\$ 9,600	
Community Planning Program Expenses				
Salaries & Related Expenses	21,472	21,472	\$ -	
Needs Assessment	2,500	2,500	\$ -	
Community Planning	2,500	2,500	\$ -	
Total Community Planning Program Expenses	\$ 26,472	\$ 26,472	\$ -	
Youth Impact Programs Core Program & Support Expenses				
DI of CI Salaries & Related Expenses	21,472	21,472	\$ -	
Champions Salaries & Related Expenses	35,726	35,726	\$ -	
JRUW Salaries & Related Expenses	10,987	10,987	\$ -	
Fundraising Salaries			\$ -	
Reading Champions Operating Expense	7,500	7,500	\$ -	
Champions Program Materials	7,500	7,500	\$ -	
JRUW	2,500	2,500	\$ -	
Donor Communication & Social Media	1,000	1,000	\$ -	

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Direct Fundraising Costs	1,500	1,500	\$ -
GUW Operating Expense Allocation	\$ 32,287	\$ 32,287	\$ -
Total Youth Impact Programs Expenses	\$ 120,472	\$ 120,472	\$ -

Comments - January 2022

	2021/22 Proposed Budget January 2022	2021/22 Approved Preliminary Budget June 2021	Variance Proposed VS June 21 Approved	Comments - January 2022
HSTS Core Program & Support Expenses				
DI of CI Salaries & Related Expenses	-	-	\$ -	
Program Manager Salaries & Related Expenses	-	-	\$ -	
Fundraising Salaries			\$ -	
VisionLink Buildout	-	-	\$ -	
VisionLink Seat Licenses	3,000	3,000	\$ -	
Miscellaneous	1,500	1,500	\$ -	
Donor Communication & Social Media	-	-	\$ -	
Direct Fundraising Costs	-	-	\$ -	
GUV Operating Expense Allocation	\$ -	\$ -	\$ -	
Total HSTS Program Expenses	\$ 4,500	\$ 4,500	\$ -	
ECAGS Program/Operating Expenses				
PAT Program Costs*				
PAT Affiliate Fee & Training	\$ 1,650	\$ 1,650	\$ -	
PAT Salary & Related Expenses	\$ 162,500	\$ 162,500	\$ -	
Admin & Supplies & Incidental Expenses	\$ 40,000	\$ 40,000	\$ -	
Instructional Coach				
Salary & Related Expense	87,615	87,615	\$ -	
Transportation & Incidentals	5,000	5,000	\$ -	
Early Childhood Expert	20,000	20,000	\$ -	
Contingency (10% of staff/supplies)	29,300	29,300	\$ -	
Dir of CI Salary & Benefits	64,417	64,417	\$ -	
Donor Communication & Social Media	2,000	2,000	\$ -	
Direct Fundraising Costs	2,500	2,500	\$ -	
Fundraising Salaries			\$ -	
GUV Operating Expense Allocation	\$70,000	\$70,000	\$ -	
Total ECAGS Program Expenses	\$484,982	\$484,982	\$ -	
Depreciation Expense	1,400	1,400	\$ -	
Non-Recurring Items				
New office space security deposit	\$8,000	\$8,000	\$ -	
Total Non-Recurring Items	\$ 8,000	\$ 8,000	\$ -	
Grants & Board Designated	930,000	930,000	\$ -	
Total Expenses	\$ 2,410,096	\$ 2,400,496	\$ 9,600	
Operating Salary Comparison	\$ 500,507	\$ 490,907	\$ 9,600	
Program Salary Comparison	\$ 241,689	\$ 241,689	\$ -	
Overall Salary Comparison	\$ 742,196	\$ 732,596	\$ 9,600	