



Greenwich United Way
October 2021 Financial Snapshot (unaudited)

Revenues (Statement of Activities – YTD)

Results (thru 10/31/2021)

- We are behind last year's campaign \$121k and behind this year's budget by \$175k.
- Total revenue (includes campaign, events, DI, "other contributions") is at \$707k or 20% under budget.
- TOTAL SUPPORT AND REVENUE (includes campaign, events, DI, "other contributions" **and** investment income) is at \$745k or 16% under budget.
- **PLEASE SEE CAMPAIGN STATUS REPORT FOR UP-TO-DATE REVENUE**

Investment income

- For the current month, the BDRF had realized gains of (\$1k).
YTD = \$30.3k realized gains/ \$96.5k unrealized gains.
- Merrill Lynch fund: YTD: \$8.1k realized gains / (\$3.8k) unrealized gains.
For the current month, Merrill Lynch fund had \$.7k in realized gains.

Expense review (Detail of Expenses – YTD)

Salaries:

- YTD, **overall** salaries and related expenses are (\$24k) under budget.

UWG Program/Operating Expenses (Major Variances)

- **Overall**, program/operating expenses are (\$78k) under budget.
- **Total expenses** are (\$75k) under budget.

Balance Sheet

- The G UW's cash position stands at \$~2.5mm.
- Restricted total is ~\$950k; unrestricted total is ~\$1.41mm.

Direct Impact – See Snapshot