



Greenwich United Way
September 2021 Financial Snapshot (unaudited)

Revenues (Statement of Activities – YTD)

Results (thru 9/30/2021)

- We are behind last year's campaign \$57k and behind this year's budget by \$182k.
- Total revenue (includes campaign, events, DI, "other contributions") is at \$444k or 33% under budget.
- TOTAL SUPPORT AND REVENUE (includes campaign, events, DI, "other contributions" **and** investment income) is at \$483k or 27% under budget.
- **PLEASE SEE CAMPAIGN STATUS REPORT FOR UP-TO-DATE REVENUE**

Investment income

- For the current month, the BDRF had realized gains of \$5.6k.
YTD = \$31.3k realized gains/ (\$27.3k) unrealized gains.
- Merrill Lynch fund: YTD: \$7.5k realized gains / (\$6.4k) unrealized gains.
For the current month, Merrill Lynch fund had \$5.7k in realized gains.

Expense review (Detail of Expenses – YTD)

Salaries:

- **YTD, overall** salaries and related expenses are (\$18k) under budget.

UWG Program/Operating Expenses (Major Variances)

- **Overall**, program/operating expenses are (\$63k) under budget.
- **Total expenses** are (\$60k) under budget.

Balance Sheet

- The GUW's cash position stands at \$~2.39mm.
- Restricted total is ~\$1mm; unrestricted total is ~\$1.14mm.

Direct Impact – See Snapshot