



Greenwich United Way
February 2022 Financial Snapshot (unaudited)

Revenues (Statement of Activities – YTD)

Results (thru 2/28/2022)

- We are ahead last year’s campaign \$57k and ahead this year’s budget by \$18k.
- Total revenue (includes campaign, events, DI, “other contributions”) is at \$1.6mm or 2% under budget.
- TOTAL SUPPORT AND REVENUE (includes campaign, events, DI, “other contributions” **and** investment income) is at \$1.78mm or flat to budget.
- **PLEASE SEE CAMPAIGN STATUS REPORT FOR UP-TO-DATE REVENUE**

Investment income

- For the current month, the BDRF had realized gains of \$3.3k.
YTD = \$140k realized gains/ (\$248k) unrealized gains.
- Merrill Lynch fund: YTD: \$11.8k realized gains / (\$21k) unrealized gains.
For the current month, Merrill Lynch fund had \$1k in realized gains.

Expense review (Detail of Expenses – YTD)

Salaries:

- **YTD, overall** salaries and related expenses are (\$35k) under budget.

UWG Program/Operating Expenses (Major Variances)

- **Overall**, program/operating expenses are (\$121k) under budget.
- **Total expenses** are (\$572k) under budget (due to delay on grants).

Balance Sheet

- The GUW’s cash position stands at \$~2.8mm.
- Restricted total is ~\$820k; unrestricted total is ~\$1.77mm.

Direct Impact – See Snapshot