



Greenwich United Way
March 2022 Financial Snapshot (unaudited)

Revenues (Statement of Activities - YTD)

Results (thru 3/31/2022)

- We are ahead last year's campaign \$13k and behind this year's budget by \$38k.
- Total revenue (includes campaign, events, DI, "other contributions") is at \$1.76mm or 6% under budget.
- TOTAL SUPPORT AND REVENUE (includes campaign, events, DI, "other contributions" **and** investment income) is at \$1.9mm or 4% under budget.
- **PLEASE SEE CAMPAIGN STATUS REPORT FOR UP-TO-DATE REVENUE**

Investment income

- For the current month, the BDRF had realized gains of \$(4.7k).
YTD = \$135k realized gains / (\$201k) unrealized gains.
- Merrill Lynch fund: YTD: \$12.5k realized gains / (\$18.7k) unrealized gains.
For the current month, Merrill Lynch fund had \$.7k in realized gains.

Expense review (Detail of Expenses - YTD)

Salaries:

- YTD, **overall** salaries and related expenses are (\$37k) under budget.

UWG Program/Operating Expenses (Major Variances)

- **Overall**, program/operating expenses are (\$144k) under budget.
- **Total expenses** are (\$595k) under budget (due to delay on grants).

Balance Sheet

- The GUV's cash position stands at \$~2.9mm.
- Restricted total is ~\$787k; unrestricted total is ~\$1.8mm.

Direct Impact - See Snapshot