

	2022/2023 Proposed Budget June 2022	2021/22 Projected Finish	2021/22 Approved Budget January 2022	Variance Proposed VS 21/22 Projected Finish	Variance 21/22 Projected Finish VS Jan 22 Approved	Variance Proposed VS Jan 22 Approved	Comments - June 2022
<b>Support and Revenue</b>							
<b>Individual Giving Campaign Results</b>							
Individual Giving Local Campaign	\$ 1,235,000	\$ 1,250,000	\$ 1,200,000	(15,000)	50,000	35,000	Approx 3% increase of FY 21/22
Individual Giving Donor Designations In	100,000	60,000	110,000	40,000	(50,000)	(10,000)	Ongoing downward trend
Individual Giving Donor Designations Out	(10,000)	(15,000)	(15,000)	5,000	0	5,000	
Less Provisions for Uncollectable	(38,000)	(40,000)	(40,000)	2,000	0	2,000	
<b>Total Campaign Results</b>	<b>\$ 1,287,000</b>	<b>\$ 1,255,000</b>	<b>\$ 1,255,000</b>	<b>\$ 32,000</b>	<b>\$ -</b>	<b>\$ 32,000</b>	
<b>Other Revenue</b>							
Other Contributions (bequests, spec gifts , etc.)	10,000	35,466	10,000	(25,466)	25,466	0	
<b>Total Other Revenue</b>	<b>\$ 10,000</b>	<b>\$ 35,466</b>	<b>\$ 10,000</b>	<b>(\$25,466)</b>	<b>\$ 25,466</b>	<b>\$ -</b>	
<b>Events</b>							
Sole Sisters (receipts)	285,000	255,680	285,000	29,320	(29,320)	0	Increase of \$33k compared to FY22 finish
Sole Sisters (expenses)	(50,000)	(52,759)	(50,000)	2,759	(2,759)	0	
Comedy Night (receipts)	100,000	119,667	80,000	(19,667)	39,667	20,000	
Comedy Night (expenses)	(25,000)	(31,409)	(25,000)	6,409	(6,409)	0	
Golf (receipts)	90,000	96,793	90,000	(6,793)	6,793	0	
Golf (expenses)	(40,000)	(54,906)	(40,000)	14,906	(14,906)	0	
Virtual/Misc Events	-	4,916	15,000	(4,916)	(10,084)	(15,000)	
<b>Net Event Income</b>	<b>\$ 360,000</b>	<b>\$ 337,982</b>	<b>\$ 355,000</b>	<b>\$ 22,018</b>	<b>\$ (17,018)</b>	<b>\$ 5,000</b>	
<b>DI Revenue</b>							
Youth Impact Programs (Transfers from Temporarily Restrict	-	-	25,000	0	(25,000)	(25,000)	
Youth Impact Programs (on-going fundraising)	150,000	35,000	130,000	115,000	(95,000)	20,000	
YIP - Restricted (for future use)	0	0	(25,000)	0	25,000	25,000	
Mental Health Initiative (on-going fundraising)	650,000	0	0	650,000	0	650,000	Placeholder
ECAGS Program (Transfers from Temporarily Restricted)	510,045	422,619	484,982	87,426	(62,363)	25,063	
ECAGS Program (on-going fundraising)	300,000	125,000	250,000	175,000	(125,000)	50,000	
ECAGS - Restricted (for future use)	(300,000)	(125,000)	(250,000)	(175,000)	125,000	(50,000)	
<b>Total DI Income</b>	<b>\$ 1,310,045</b>	<b>\$ 457,619</b>	<b>\$ 614,982</b>	<b>\$ 852,426</b>	<b>\$ (157,363)</b>	<b>\$ 695,063</b>	
<b>Investment Income</b>	<b>10,000</b>	<b>12,579</b>	<b>10,000</b>	<b>(2,579)</b>	<b>2,579</b>	<b>0</b>	
<b>Board Designated Reserve Fund Draw</b>	<b>98,437</b>	<b>109,834</b>	<b>109,834</b>	<b>(11,397)</b>	<b>0</b>	<b>(11,397)</b>	Balance as of 5/30 \$2.812m. Draw is 3.5% less fees
<b>Total Investment Income</b>	<b>\$ 108,437</b>	<b>\$ 122,413</b>	<b>\$ 119,834</b>	<b>(\$13,976)</b>	<b>\$ 2,579</b>	<b>\$ (11,397)</b>	
<b>Total Support and Revenue</b>	<b>\$ 3,075,482</b>	<b>\$ 2,208,480</b>	<b>\$ 2,354,816</b>	<b>\$ 867,002</b>	<b>\$ (146,336)</b>	<b>\$ 720,666</b>	
<b>Expenses</b>							
<b>Grants &amp; Board Designated</b>							
Grants to Agencies	850,000	637,865	850,000	212,135	(212,135)	0	
Early Education Scholarships	75,000	40,000	75,000	35,000	(35,000)	0	
Special/Critical Grants	5,000	0	5,000	5,000	(5,000)	0	
<b>Total Grants &amp; Board Designated</b>	<b>\$ 930,000</b>	<b>\$ 677,865</b>	<b>\$ 930,000</b>	<b>\$ 252,135</b>	<b>\$ (252,135)</b>	<b>\$ -</b>	

	2022/2023 Proposed Budget June 2022	2021/22 Projected Finish	2021/22 Approved Budget January 2022	Variance Proposed VS 21/22 Projected Finish	Variance 21/22 Projected Finish VS Jan 22 Approved	Variance Proposed VS Jan 22 Approved	
<b>Program/Operating/Depreciation</b>							
UWG Operating	847,114	769,844	834,270	77,270	(64,426)	12,844	
Community Planning Program	25,036	23,972	26,472	1,064	(2,500)	(1,436)	
Youth Impact Program	131,749	120,729	120,472	11,020	257	11,277	
HSTS Program	4,500	1,612	4,500	2,888	(2,888)	0	
Mental Health Program	650,000	0	0	650,000	0	650,000	
ECAGS Program	510,045	422,619	484,982	87,426	(62,363)	25,063	
Depreciation	1,400	1,400	1,400	0	0	0	
<b>Total Program/Operating/Depreciation</b>	<b>\$ 2,169,844</b>	<b>\$ 1,340,176</b>	<b>\$ 1,472,096</b>	<b>\$ 829,668</b>	<b>\$ (131,920)</b>	<b>\$ 697,748</b>	
<b>Non-recurring items</b>		0	7,917	8,000	(7,917)	(83)	(8,000)
<b>Total Operating Expenses (including Depreciation &amp; Non-recurring)</b>	<b>\$ 848,514</b>	<b>\$ 779,161</b>	<b>\$ 843,670</b>	<b>\$ 69,353</b>	<b>\$ (64,509)</b>	<b>\$ 4,844</b>	
<b>Total Program Expenses</b>	<b>\$ 2,251,330</b>	<b>\$ 1,246,797</b>	<b>\$ 1,566,426</b>	<b>\$ 1,004,533</b>	<b>\$ (319,629)</b>	<b>\$ 684,904</b>	
<b>Total Expenses</b>	<b>\$ 3,099,844</b>	<b>\$ 2,025,958</b>	<b>\$ 2,410,096</b>	<b>\$ 1,073,886</b>	<b>\$ (384,138)</b>	<b>\$ 689,748</b>	
<b>Increase (Decrease) Net Assets Before BDRF Realized gains</b>	<b>(\$24,362)</b>	<b>\$ 182,522</b>	<b>(\$55,280)</b>	<b>\$ (206,884)</b>	<b>\$ 237,802</b>	<b>\$ 30,918</b>	
<b>Board Designated Reserve Fund Realized gains</b>	<b>\$0</b>	<b>158,943</b>	<b>\$0</b>	<b>\$ (158,943)</b>	<b>\$ 158,943</b>	<b>\$ -</b>	
<b>Increase (Decrease) Net Assets After BDRF Realized gains</b>	<b>(\$24,362)</b>	<b>\$341,465</b>	<b>(\$55,280)</b>	<b>(\$365,827)</b>	<b>\$396,745</b>	<b>\$30,918</b>	
<b>YIP Income</b>	<b>\$ 150,000</b>	<b>\$ 35,000</b>	<b>\$ 130,000</b>	<b>\$ 115,000</b>	<b>\$ (95,000)</b>	<b>\$ 20,000</b>	
<b>YIP Expense</b>	<b>\$ 131,749</b>	<b>\$ 120,729</b>	<b>\$ 120,472</b>	<b>\$ 11,020</b>	<b>\$ 257</b>	<b>\$ 11,277</b>	
<b>YIP +/-</b>	<b>\$ 18,251</b>	<b>\$ (85,729)</b>	<b>\$ 9,528</b>	<b>\$ 103,980</b>	<b>\$ (95,257)</b>	<b>\$ 8,723</b>	
<b>HSTS Income</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
<b>HSTS Expense</b>	<b>\$ 4,500</b>	<b>\$ 1,612</b>	<b>\$ 4,500</b>	<b>\$ 2,888</b>	<b>\$ (2,888)</b>	<b>\$ -</b>	
<b>HSTS +/-</b>	<b>(\$4,500)</b>	<b>(\$1,612)</b>	<b>(\$4,500)</b>	<b>(\$2,888)</b>	<b>\$ 2,888</b>	<b>\$ -</b>	
<b>ECAGS Income</b>	<b>\$ 510,045</b>	<b>\$ 422,619</b>	<b>\$ 484,982</b>	<b>\$ 87,426</b>	<b>\$ (62,363)</b>	<b>\$ 25,063</b>	
<b>ECAGS Expense</b>	<b>\$ 510,045</b>	<b>\$ 422,619</b>	<b>\$ 484,982</b>	<b>\$ 87,426</b>	<b>\$ (62,363)</b>	<b>\$ 25,063</b>	
<b>ECAGS +/-</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	

As of 5/30

June 30, 2021	\$ 3,193,967.00	
Unrealized	(430,586.22)	
Realized	158,943.22	Including interest/dividends
Draw	(109,834.00)	
May 30, 2022	<u>2,812,490.00</u>	Actual

	2022/23 Proposed Budget June 2022	2021/22 Projected Finish	2021/22 Approved Budget January 2022	Variance Proposed VS 21/22 Projected Finish	Variance Projected Finish VS Jan 22 Approved	Variance Proposed VS Jan 22 Approved	Comments - June 2022
<b>Program/Operating/Depreciation</b>							
<b>UWG Operating Expenses</b>							
Salaries & Related Expenses	\$ 514,914	\$ 500,507	\$ 500,507	\$ 14,407	\$ -	\$ 14,407	5% increase JN 3% increase CR
Outsourced Marketing	54,000	54,000	54,000	\$ -	\$ -	\$ -	
Outsourced Accounting	70,000	66,000	66,000	\$ 4,000	\$ -	\$ 4,000	Contractual Increase
State & National Dues	35,000	25,000	35,000	\$ 10,000	\$ (10,000)	\$ -	
Bank/brokerage/credit card fees	22,500	20,000	22,500	\$ 2,500	\$ (2,500)	\$ -	
IT	12,500	9,000	12,500	\$ 3,500	\$ (3,500)	\$ -	
Rent/Occupancy	110,000	85,650	99,200	\$ 24,350	\$ (13,550)	\$ 10,800	New office space plus cleaning & increase in storage unit
Audit Fees	28,550	23,200	23,200	\$ 5,350	\$ -	\$ 5,350	Contractual Increase
Insurance	18,750	18,750	18,750	\$ -	\$ -	\$ -	
Office Equipment	7,500	5,500	7,500	\$ 2,000	\$ (2,000)	\$ -	
Campaign Expenses	39,000	25,000	39,000	\$ 14,000	\$ (14,000)	\$ -	
Marketing Expenses	12,500	10,000	10,000	\$ 2,500	\$ -	\$ 2,500	Added cost of annual impact video
Postage/Shipping	6,500	2,000	6,500	\$ 4,500	\$ (4,500)	\$ -	
Office Supplies & Expenses	5,500	7,500	5,500	\$ (2,000)	\$ 2,000	\$ -	
Telephone & Internet	7,500	5,581	7,500	\$ 1,919	\$ (1,919)	\$ -	
Other Professional Services	2,000	4,500	2,000	\$ (2,500)	\$ 2,500	\$ -	
Subscriptions/memberships	900	-	900	\$ 900	\$ (900)	\$ -	
Conferences/Trainings	1,000	-	1,000	\$ 1,000	\$ (1,000)	\$ -	
Misc	500	1,700	500	\$ (1,200)	\$ 1,200	\$ -	
Board Cultivation	3,000	-	3,000	\$ 3,000	\$ (3,000)	\$ -	
Board (Meetings, Gifts, Etc.)	7,500	7,500	7,000	\$ -	\$ 500	\$ 500	
Moving Expenses	-	10,000	12,000	\$ (10,000)	\$ (2,000)	\$ (12,000)	
Legal Fees	2,500	-	2,500	\$ 2,500	\$ (2,500)	\$ -	
<b>Total UWG Program/Operating Expenses</b>	<b>\$ 962,114</b>	<b>\$ 881,388</b>	<b>\$ 936,557</b>	<b>\$ 80,726</b>	<b>\$ (55,169)</b>	<b>\$ 25,557</b>	
<b>Less Allocation to DIP Youth Cost Structure</b>	<b>\$ 45,000</b>	<b>\$ 46,544</b>	<b>\$ 32,287</b>	<b>\$ (1,544)</b>	<b>\$ 14,257</b>	<b>\$ 12,713</b>	
<b>Less Allocation to DIP ECAGS Cost Structure</b>	<b>\$ 70,000</b>	<b>\$ 65,000</b>	<b>\$ 70,000</b>	<b>\$ 5,000</b>	<b>\$ (5,000)</b>	<b>\$ -</b>	
<b>Total UWG Operating Expenses Post DI Alloca</b>	<b>\$ 847,114</b>	<b>\$ 769,844</b>	<b>\$ 834,270</b>	<b>\$ 77,270</b>	<b>\$ (64,426)</b>	<b>\$ 12,844</b>	
<b>Community Planning Program Expenses</b>							
Salaries & Related Expenses	22,536	21,472	21,472	\$ 1,064	\$ -	\$ 1,064	5% increase RM
Needs Assessment	-	-	2,500	\$ -	\$ (2,500)	\$ (2,500)	
Community Planning	2,500	2,500	2,500	\$ -	\$ -	\$ -	
<b>Total Community Planning Program Expenses</b>	<b>\$ 25,036</b>	<b>\$ 23,972</b>	<b>\$ 26,472</b>	<b>\$ 1,064</b>	<b>\$ (2,500)</b>	<b>\$ (1,436)</b>	
<b>Youth Impact Programs Core Program &amp; Support Expenses</b>							
DI of CI Salaries & Related Expenses	22,536	21,472	21,472	\$ 1,064	\$ -	\$ 1,064	5% increase RM
Champions Salaries & Related Expenses	35,726	35,726	35,726	\$ -	\$ -	\$ -	
JRUW Salaries & Related Expenses	10,987	10,987	10,987	\$ -	\$ -	\$ -	
Fundraising Salaries	-	-	-	\$ -	\$ -	\$ -	
Reading Champions Operating Expense	7,500	3,000	7,500	\$ 4,500	\$ (4,500)	\$ -	
Champions Program Materials	5,000	2,000	7,500	\$ 3,000	\$ (5,500)	\$ (2,500)	
JRUW	2,500	1,000	2,500	\$ 1,500	\$ (1,500)	\$ -	
Donor Communication & Social Media	1,000	-	1,000	\$ 1,000	\$ (1,000)	\$ -	
Direct Fundraising Costs	1,500	-	1,500	\$ 1,500	\$ (1,500)	\$ -	
<b>GUW Operating Expense Allocation</b>	<b>\$ 45,000</b>	<b>\$ 46,544</b>	<b>\$ 32,287</b>	<b>\$ (1,544)</b>	<b>\$ 14,257</b>	<b>\$ 12,713</b>	
<b>Total Youth Impact Programs Expenses</b>	<b>\$ 131,749</b>	<b>\$ 120,729</b>	<b>\$ 120,472</b>	<b>\$ 11,020</b>	<b>\$ 257</b>	<b>\$ 11,277</b>	
<b>HSTS Core Program &amp; Support Expenses</b>							
VisionLink Seat Licenses	3,000	1,612	3,000	\$ 1,388	\$ (1,388)	\$ -	
Miscellaneous	1,500	-	1,500	\$ 1,500	\$ (1,500)	\$ -	
<b>Total HSTS Program Expenses</b>	<b>\$ 4,500</b>	<b>\$ 1,612</b>	<b>\$ 4,500</b>	<b>\$ 2,888</b>	<b>\$ (2,888)</b>	<b>\$ -</b>	

	2022/23 Proposed Budget June 2022	2021/22 Projected Finish	2021/22 Approved Budget January 2022	Variance Proposed VS 21/22 Projected Finish	Variance Projected Finish VS Jan 22 Approved	Variance Proposed VS Jan 22 Approved	Comments - June 2022
<b>Mental Health Program</b>							
Greenwich Hospital	650,000	-	-	\$ 650,000	\$ -	\$ 650,000	
<b>Total Mental Health Program Expenses</b>	<b>\$ 650,000</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 650,000</b>	<b>\$ -</b>	<b>\$ 650,000</b>	
<b>ECAGS Program/Operating Expenses</b>							
<b>PAT Program Costs*</b>							
PAT Affiliate Fee & Training	\$ 4,000	\$ 1,650	\$ 1,650	\$ 2,350	\$ -	\$ 2,350	
PAT Salary & Related Expenses	\$ 235,000	\$ 171,104	\$ 162,500	\$ 63,896	\$ 8,604	\$ 8,604	
Admin & Supplies & Incidental Expense	\$ 35,250	\$ 35,000	\$ 40,000	\$ 250	\$ (5,000)	\$ (4,750)	
<b>Instructional Coach</b>							
Salary & Related Expense	68,688	56,848	87,615	\$ 11,840	\$ (30,767)	<b>(\$18,927)</b>	5% increase LB
Transportation & Incidentals	5,000	4,000	5,000	\$ 1,000	\$ (1,000)	\$ -	
Early Childhood Expert	20,000	20,000	20,000	\$ -	\$ -	\$ -	
Contingency (10% of staff/supplies)	-	-	29,300	\$ -	\$ (29,300)	<b>(\$29,300)</b>	
Dir of CI Salary & Benefits	67,607	64,417	64,417	\$ 3,190	\$ -	\$ 3,190	5% increase RM
Donor Communication & Social Media	2,000	4,600	2,000	<b>(\$2,600)</b>	\$ 2,600	\$ -	
Direct Fundraising Costs	2,500	-	2,500	\$ 2,500	\$ (2,500)	\$ -	
Fundraising Salaries				\$ -	\$ -	\$ -	
<b>GUW Operating Expense Allocation</b>	<b>\$70,000</b>	<b>\$65,000</b>	<b>\$70,000</b>	<b>\$ 5,000</b>	<b>\$ (5,000)</b>	<b>\$ -</b>	
<b>Total ECAGS Program Expenses</b>	<b>\$510,045</b>	<b>\$422,619</b>	<b>\$484,982</b>	<b>\$ 87,426</b>	<b>\$ (62,363)</b>	<b>\$ 25,063</b>	
<b>Depreciation Expense</b>	<b>1,400</b>	<b>1,400</b>	<b>1,400</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
<b>Non-Recurring Items</b>							
New office space security deposit	\$0	\$7,917	\$8,000	<b>(\$7,917)</b>	\$ (83)	<b>(\$8,000)</b>	
<b>Total Non-Recurring Items</b>	<b>\$ -</b>	<b>\$ 7,917</b>	<b>\$ 8,000</b>	<b>(\$7,917)</b>	<b>\$ (83)</b>	<b>(\$8,000)</b>	
<b>Grants &amp; Board Designated</b>	<b>930,000</b>	<b>677,865</b>	<b>930,000</b>	<b>\$ 252,135</b>	<b>\$ (252,135)</b>	<b>\$ -</b>	
<b>Total Program Expenses</b>	<b>\$ 2,251,330</b>	<b>\$ 1,246,797</b>	<b>\$ 1,566,426</b>	<b>\$ 1,004,533</b>	<b>\$ (319,629)</b>	<b>\$ 684,904</b>	
<b>Total Expenses</b>	<b>\$ 3,099,844</b>	<b>\$ 2,025,958</b>	<b>\$ 2,410,096</b>	<b>\$ 1,073,886</b>	<b>\$ (384,138)</b>	<b>\$ 689,748</b>	
<b>Operating Salary Comparison</b>	<b>\$ 514,914</b>	<b>\$ 500,507</b>	<b>\$ 500,507</b>	<b>\$ 14,407</b>	<b>\$ -</b>	<b>\$ 14,407</b>	
<b>Program Salary Comparison</b>	<b>\$ 228,080</b>	<b>\$ 210,922</b>	<b>\$ 241,689</b>	<b>\$ 17,158</b>	<b>\$ (30,767)</b>	<b>(\$13,609)</b>	
<b>Overall Salary Comparison</b>	<b>\$ 742,994</b>	<b>\$ 711,429</b>	<b>\$ 742,196</b>	<b>\$ 31,565</b>	<b>\$ (30,767)</b>	<b>\$798</b>	